

SELLER QUESTIONNAIRE

Please complete and return to:

| | |
|--|---|
|  <p style="text-align: center;">Practice Impact <i>"Making Practice Transitions Painless"</i></p> | <p>5071 Forest Drive, Suite A • New Albany, Ohio 43054 1.800.735.5336 • info@practiceimpact.com www.practiceimpact.com Fax 614.939.4705</p> |
|--|---|

Personal Information:

| | | | |
|-----------------|--|--------------------------|--|
| Full Name: | | | |
| Home Address: | | | |
| | | | |
| E-mail address: | | | |
| Home Phone: | | Cell Phone: | |
| Work Phone | | May we call you at work? | |

Educational Information:

| | <i>Institution</i> | <i>Degree</i> | <i>Year</i> |
|--------------------|--------------------|---------------|-------------|
| Dental School | | | |
| Advanced Education | | | |
| Residency Program | | | |

Practice Information:

| | |
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| What is the purpose of the appraisal? | |
| If Selling, what is the reason for the sale? | |
| Type of Practice: | |
| Type of Entity: | |
| If you are a partnership, how many partners do you have? | |
| City & State Practice is Located in: | |
| How long have you been at this location? | |
| Do you own the real estate? | |
| If building is leased, monthly rental amount: | |
| Total Square Footage: | |
| Number of Operatories: | |
| Do you have more than one office location? | |
| Number of Hygienists: | |

| | |
|--|--|
| Number of Hygiene Days per week: | |
| Number of Associates: | |
| Number of Associate Hours per week: | |
| Your number of clinical hours per week: | |
| Most recent annual practice gross: | |
| Percentage of Managed Care: | |
| Percent of Medicaid: | |
| Approximate total number of active patients (in the last 18 months): | |
| Are you computerized? | |
| Software used: | |